



OEM Partner Program

Enhanced customer experiences with full-featured e-signing capabilities in your existing products

HIGHLIGHTS

- Easily embed e-signatures into your core solutions and apps
- Deliver a white-labeled experience with your brand front and center at all times
- Expedite time to market with reduced development cycles
- Highly scalable platform can be deployed on-premises or in a public or private cloud
- Add ID verification and authentication to transactions requiring a high level of identity assurance
- Recreate the power of face-to-face interactions with rich videoconferencing and collaboration capabilities
- Dedicated resources to ensure success with every engagement
- Fair, flexible, and transparent pricing

OneSpan is trusted by organizations across the globe for automation in their signing workflows using OneSpan Sign, a leading e-signature solution that helps improve customer experience, strengthen compliance, and eliminate costs related to paper-based processes. OneSpan Sign was built on deep expertise in digitizing simple to complex workflows in financial services, government, and other regulated markets.

OneSpan has established a strong culture of partnering with third-party organizations as a trusted advisor that enhances software products or services with embeddable e-signature technology. This includes the addition of robust ID verification and authentication capabilities.

By equipping your product or platform with OneSpan Sign technology, you'll be developing a strong partnership with a carrier-grade service that is a leader in integrated agreement automation workflows.



Skip Long Development Cycles

Building e-signature and agreement automation capabilities from the ground up can be costly, time consuming, and labor-intensive — requiring resource commitments, which can distract from developing core competencies. Save precious time during development and go-to-market faster with a market-leading solution backed by decades of successful implementations. OneSpan’s OEM Partner Program provides a refreshingly easy way to deliver world-class digital agreement capabilities to your customers.

Why Partner with OneSpan?



Easy to Integrate for Online and Mobile Apps

As the leader in secure and seamless e-signature workflows, we offer a developer-friendly open API that’s easy to use, whether you’re implementing OneSpan Sign for the first time or **switching from an existing integration** or home-grown solution. What’s more, our fully supported SDKs for Java, .NET, APEX, iOS, and Android provide the building blocks to create a modern mobile experience launched from your app or any browser-enabled device. Your development team can also leverage our free **Sandbox environment** to test and try new features while interacting with other developers via our **Community Portal**, which provides responsive and timely customer support.



Interactive Experience for Complex Agreements

The **OneSpan Sign Virtual Room** is an add-on option that brings together electronic signature, web-enabled videoconferencing, and rich collaboration capabilities in one solution to recreate the power of face-to-face meetings when transacting virtually.



Your Brand in the Spotlight

A completely white-labeled digital agreement workflow helps create a trusted experience with high customer adoption and completion rates. After switching to a fully branded experience powered by OneSpan Sign, one customer reported a **23% increase in completion rates in the first 30 days**.



Superior Capabilities Accessible Across All Channels

Leverage a **broad range of features** to optimize the signing experience across online, mobile, in-person and **virtual channels**. ID verification and authentication methods, contract templates, and workflow rules can also be used to streamline processes and eliminate any potential risk associated with document errors or missing signatures or other data.



Regulated, Secure, and Compliant

Designed for highly regulated industries such as banking, insurance, healthcare, and government, OneSpan’s **certified e-signature solution** is built on leading infrastructure services and is aligned with many stringent **global requirements**, including ESIGN, UETA, eIDAS, SOC 2, GDPR, FedRAMP, HIPAA, and more. Superior tamper-proof sealing capabilities lead to greater legal defensibility in case of a dispute.



Maintain Vendor Independence

OneSpan Sign delivers e-signed documents and corresponding audit trail summaries that can be validated independently from OneSpan. Own your data in perpetuity and **maintain complete vendor independence** without having to rely on OneSpan to access or verify documentation created through your integration.



OEM Partner Success Stories



Cox Automotive is one of the largest automotive services companies in the world providing cloud-based technology and other solutions for the automotive wholesale and retail marketplace..



Blend's cloud-based platform is paving the way for highly personalized customer-centric banking by enabling end-to-end customer journeys for any banking product.



nCino's Bank Operating System allows financial institutions to automate account opening and loan processing and provide paperless document storage and e-signatures through Document Manager.



Leading insurance software provider, EBIX, partners with OneSpan to give agents the ability to complete new business immediately, without the delay of paper-based signatures.



Accolades



G2

Leader in 15+ consecutive G2 e-signature reports



Forrester

Clear Market Leader: Regulated industries and demanding B2C environments



Gartner

Leader in Global, Full Service Enterprise Electronic and Digital Signature Platforms

JOIN OUR COMMUNITY PORTAL

The OneSpan Community Portal is the place to find practical guidance and best practices for our leading electronic signature solution.



Start building for free in our sandbox environment and go live within days.

Get a sandbox account

About OneSpan

OneSpan, the digital agreements security company, helps organizations accelerate digital transformations by enabling secure, compliant, and refreshingly easy customer agreements and transaction experiences. Organizations requiring high assurance security, including the integrity of end-users and the fidelity of transaction records behind every agreement, choose OneSpan to simplify and secure business processes with their partners and customers. Trusted by global blue-chip enterprises, including more than 60% of the world's largest 100 banks, OneSpan processes millions of digital agreements and billions of transactions in 100+ countries annually.

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